

Bare boat Yacht Charter Pricelist 2017

per week in Euro

Yachts – Line “Apollo”

| Yacht type | Year built | Cabins / WC | Accommodation (Persons max) | Period A 29/07–19/08 | Period B 27/05-29/07 & 19/08-23/09 | Period C 22/04-27/05 & 23/09-14/10 | Period D before 22/04 & After 14/10 | Security Deposit | Base |
|-----------------------|------------|-------------|-----------------------------|-------------------------|--|--|---|------------------|-------------------------|
| Bavaria Cruiser 56 | 2014 | 5+1/4 | 12 | 7,675 | 6,850 | 5,940 | 4,190 | 3,500 | Athens/ Kos |
| Jeanneau 54 | 2016-17 | 5/5+1 | 10 | 8,600 | 7,000 | 5,750 | 3,525 | 3,500 | Lefkas/ Athens |
| Sun Odyssey 53 | 2012 | 3+1/3+1 | 10 | 7,275 | 6,250 | 5,740 | 4,800 | only skippered | Athens |
| Bavaria 51 Cruiser | 2015 | 5/3 | 10 | 6,750 | 5,650 | 4,950 | 3,550 | 3,000 | Athens / Rhodes |
| Sun Odyssey 509 | 2015 | 5+1/3 | 10 | 7,125 | 6,050 | 4,225 | 3,000 | 3,000 | Athens |
| Sun Odyssey 469/479 | 2015-16 | 4/4 | 10 | 5,600 | 4,750 | 3,390 | 2,350 | 3,000 | Athens |
| Bavaria Cruiser 46 | 2016-17 | 4/3 | 10 | 5,350 | 4,500 | 3,925 | 2,800 | 2,500 | Athens / Lefkas / Volos |
| Dufour 450 | 2015 | 4/2 | 10 | 5,390 | 4,550 | 4,000 | 2,950 | 3,000 | Athens |
| Bavaria Cruiser 45 | 2013 | 4/3 | 10 | 4,650 | 3,850 | 3,450 | 2,450 | 2,500 | Lefkas/Athens |
| Sun Odyssey 439 | 2013 | 4/2 | 10 | 4,600 | 3,850 | 2,725 | 1,925 | 2,000 | Athens |
| Beneteau Oceanis 41.1 | 2016 | 3/2 | 8 | 3,570 | 2,900 | 2,182 | 1,750 | 2,000 | Athens |
| Bavaria Cruiser 41 | 2014-15 | 3/2 | 7 | 4,050 | 3,330 | 2,970 | 2,140 | 2,500 | Volos /Athens /Corfu |
| Bavaria Voyager 40 | 2013 | 3/2 | 7 | 3,300 | 2,825 | 2,425 | 1,400 | 2,000 | Lefkas |
| Sun Odyssey 389 | 2016 | 3/1 | 8 | 3,300 | 2,830 | 2,040 | 1,450 | 2,000 | Corfu |
| Beneteau Oceanis 38 | 2014-15 | 3/1 | 8 | 2,900 | 2,425 | 1,920 | 1,660 | 2,000 | Athens |
| Bavaria Cruiser 37 | 2015 | 3/1 | 6 | 3,300 | 2,735 | 2,450 | 1,770 | 2,000 | Corfu |
| Hanse 345 | 2013-14 | 3/1 | 6 | 2,600 | 2,100 | 1,900 | 1,200 | 1,500 | Athens / Lefkas |
| Bavaria 33 Cruiser | 2013 | 2/1 | 6 | 2,325 | 1,975 | 1,750 | 1,330 | 1,500 | Athens |
| Hanse 325 | 2013 | 2/1 | 4 | 2,300 | 1,900 | 1,700 | 1,300 | 1,000 | Athens / Kos |
| Catamarans | | | | | | | | | |
| Lagoon 450f | 2014-16 | 4+2/4 | 12 | 8,920 | 7,695 | 6,855 | 5,247 | 3,500 | Athens / Lefkas |
| Lagoon 42 | 2017 | 4+2/6 | 12 | 7,780 | 6,515 | 5,800 | 3,570 | 3,500 | Lefkas |
| Lagoon 400 S2 | 2014-17 | 4+2/4 | 10 | 6,500 | 5,500 | 4,275 | 3,300 | 3,500 | Athens/ Lefkas |
| Lagoon 39 | 2015 | 4+2/4 | 10 | 6,160 | 5,100 | 4,550 | 3,325 | 3,500 | Athens/Lefkas |
| Lagoon 380 S2 | 2015-16 | 4/2 | 10 | 5,050 | 4,175 | 3,325 | 2,300 | 3,500 | Athens/Lefkas |

Bare boat Yacht Charter Pricelist 2017

per week in Euro

Yachts – Line “Poseidon”

| Yacht type | Year built | Cabins / WC | Accommodation (Persons max) | Period A 29/07–19/08 | Period B | Period C | Period D | Deposit | Base |
|------------------------|------------|-------------|-----------------------------|-------------------------|------------------------------|------------------------------|-------------------------------|---------|------------------------|
| | | | | | 27/05-29/07 & 19/08-23/09 | 22/04-27/05 & 23/09-14/10 | before 22/04 & After 14/10 | | |
| Beneteau 57 | 2007 | 5/5 | 10 | 10,250 | 8,825 | 7,600 | 5,900 | 3,500 | Athens |
| Ocean Star 56.1 | 2010 | 5+1/5+1 | 12 | 8,200 | 7,250 | 6,450 | 6,150 | 3,500 | Athens |
| Bavaria 55 Cruiser | 2010 | 5/3 | 10 | 6,600 | 5,475 | 4,880 | 3,600 | 3,000 | Athens |
| Beneteau Oceanis 54 | 2009 | 4+1/4 | 10 | 6,460 | 5,325 | 4,800 | 3,330 | 3,000 | Lefkas / Corfu |
| Sun Odyssey 54 DS | 2007 | 4+1/4 | 10 | 5,900 | 5,000 | 3,500 | 2,900 | 3,000 | Athens /Lefkas |
| Ocean Star 51.2 | 2004 | 4+1/4+1 | 10 | 4,450 | 3,820 | 3,300 | 2,200 | 2,500 | Volos / Athens |
| Bavaria 51 | 2009 | 5/3 | 10 | 5,600 | 4,630 | 4,200 | 3,050 | 2,500 | Volos / Lefkas / Corfu |
| Beneteau Cyclades 50.5 | 2007 | 5/3 | 10 | 4,600 | 4,000 | 3,600 | 2,800 | 2,000 | Athens / Corfu |
| Bavaria 50 Exclusive | 2000 | 5/3 | 10 | 3,500 | 2,850 | 2,500 | 1,800 | 2,000 | Lefkas |
| Sun Odyssey 49 | 2006 | 4/4 | 10 | 4,000 | 3,500 | 3,000 | 2,000 | 3,000 | Athens / Volos / Corfu |
| Bavaria Cruiser 49 | 2003 | 5/3 | 10 | 3,700 | 3,300 | 2,800 | 2,130 | 2,000 | Athens / Lefkas |
| Bavaria Cruiser 47 | 2009 | 4/2 | 10 | 4,000 | 3,400 | 3,000 | 2,000 | 2,000 | Lefkas / Corfu / Kos |
| Beneteau Oceanis 473 | 2003 | 4/2 | 10 | 3,250 | 2,850 | 2,400 | 1,890 | 2,000 | Athens |
| Oceanis 461 (Owner's) | 2001 | 2/2 | 6 | 2,850 | 2,500 | 2,250 | 1,875 | 1,500 | Athens |
| Beneteau Oceanis 461 | 1998 | 4/2 | 10 | 3,100 | 2,700 | 2,300 | 2,000 | 2,000 | Athens |
| Beneteau Oceanis 46 | 2010 | 4/2 | 10 | 4,600 | 3,700 | 3,400 | 2,200 | 2,000 | Lefkas |
| Bavaria 46 Cruiser | 2005-07 | 4/2 | 10 | 3,630 | 3,080 | 2,750 | 1,950 | 2,000 | All bases |
| Dufour GL 455 | 2006 | 4/2 | 10 | 3,500 | 3,000 | 2,500 | 1,700 | 2,000 | Athens / Mykonos |
| Bavaria Cruiser 44 | 2002 | 4/2 | 8 | 3,125 | 2,665 | 2,350 | 1,800 | 1,500 | Athens / Lefkas |
| Sun Odyssey 44i | 2009 | 4/2 | 10 | 3,800 | 3,300 | 2,330 | 1,650 | 2,000 | Athens / Volos |
| Beneteau Cyclades 43.4 | 2008 | 4/2 | 10 | 3,750 | 3,060 | 2,465 | 1,800 | 2,000 | Athens / Corfu |
| Beneteau Oceanis 43 | 2009-10 | 4/2 | 10 | 3,900 | 3,220 | 2,600 | 1,900 | 2,000 | Athens |
| Sun Odyssey 43 | 2003 | 4/2 | 10 | 2,800 | 2,500 | 1,750 | 1,250 | 2,000 | Athens |
| Beneteau Oceanis 423 | 2004 | 4/3 | 8 | 3,000 | 2,500 | 2,000 | 1,650 | 2,000 | Athens |
| Sun Odyssey 42i | 2007-08 | 3/2 | 8 | 3,150 | 2,700 | 1,870 | 1,350 | 2,000 | Volos/Athens |
| Beneteau Oceanis 411 | 2001 | 4/2 | 10 | 2,780 | 2,380 | 1,750 | 1,350 | 1,800 | Volos |
| Bavaria Cruiser 41 | 2003 | 3/2 | 7 | 2,150 | 1,800 | 1,480 | 1,200 | 1,800 | Volos / Athens |
| Beneteau Oceanis 40 | 2008 | 3/2 | 8 | 2,900 | 2,500 | 2,200 | 1,650 | 2,000 | Athens/Volos |

| Yacht type | Year built | Cabins / WC | Accommodation (Persons max) | Period A 29/07–19/08 | Period B | Period C | Period D | Deposit | Base |
|---------------------|------------|-------------|-----------------------------|----------------------|---------------------------|---------------------------|----------------------------|---------|-------------------------|
| | | | | | 27/05-29/07 & 19/08-23/09 | 22/04-27/05 & 23/09-14/10 | before 22/04 & after 14/10 | | |
| Sun Odyssey 40 | 2002 | 3/2 | 8 | 2,300 | 1,900 | 1,650 | 1,400 | 1,500 | Athens |
| Bavaria 39 Cruiser | 2007 | 3/2 | 7 | 2,500 | 2,250 | 2,000 | 1,600 | 1,500 | Athens / Lefkas |
| Dufour 385 | 2007 | 3/2 | 7 | 2,700 | 2,250 | 2,025 | 1,500 | 1,500 | Paros |
| Oceanis Clipper 373 | 2005 | 2/1+1 | 5 | 2,065 | 1,900 | 1,750 | 1,600 | 1,500 | Athens |
| Beneteau Oceanis 37 | 2008 | 3/1 | 6 | 2,640 | 2,200 | 1,980 | 1,520 | 1,200 | Rhodes |
| Sun Odyssey 36i | 2011 | 3/1 | 6 | 2,360 | 2,000 | 1,400 | 1,000 | 1,500 | Volos |
| Sun Odyssey 35 | 2004 | 3/1 | 6 | 2,000 | 1,700 | 1,200 | 1,000 | 1,500 | Athens/Rhodes |
| Bavaria 34 Cruiser | 2008 | 2/1 | 5 | 2,100 | 1,900 | 1,200 | 1,000 | 2,000 | Athens / Lefkas |
| Sun Odyssey 32.2 | 2001 | 2/1 | 5 | 1,420 | 1,200 | 850 | 675 | 1,200 | Athens |
| Catamarans | | | | | | | | | |
| Nautitech 47 | 2008 | 4+2/4 | 12 | 8,100 | 6,950 | 6,300 | 5,050 | 3,500 | Athens |
| Nautitech 44 | 2008 | 4+2/4 | 12 | 7,200 | 6,250 | 5,300 | 3,750 | 3,000 | Corfu |
| Lagoon 440 | 2008 | 4+2/4 | 10 | 7,345 | 6,250 | 4,500 | 3,250 | 3,000 | Athens / Corfu |
| Lagoon 420 | 2007-8 | 4+1/4+1 | 10 | 6,725 | 5,720 | 4,130 | 3,100 | 3,000 | Athens / Lefkas / Volos |
| Lagoon 400 | 2011 | 4+2/2 | 10 | 5,875 | 5,050 | 3,480 | 2,800 | 2,500 | Lefkas |
| Lagoon 380 | 2003 | 4+2/2 | 10 | 4,900 | 4,160 | 2,960 | 2,100 | 2,500 | Athens / Lefkas |

General booking conditions 2017

| Discounts | | Included in the charter price | Not included in the price |
|---------------------------|-----|---|--|
| 2 weeks bookings | 5% | Yacht equipment stated in the inventory list | Fuels, Water, Provisioning, Transfers |
| 3 weeks booking | 10% | Bed linen, towels, pillows, blankets: one set per person per week | |
| Early booking until 31/01 | 10% | Moorings fees on the first and last night of the charter | Extras (obligatory) |
| Repeating clients | 5% | Yachts insurance and tax (including VAT) | Service pack monohulls: 30 € per cabin |
| Maximum discount | 15% | Autopilot, Inflatable Dinghy | Service pack catamarans: 200 € per yacht |
| Last minute discount | 20% | Welcome pack (selection of greek natural products) | Service pack monohulls 54ft - 57 ft: 240 € per yacht |

Optional services (has to be ordered at least 2 weeks before the charter starts)

| | |
|-------------------------------------|--|
| Skipper : € 150 per day, plus meals | Safety net: € 200 |
| Hostess: € 140 per day, plus meals | Wi Fi router on GSM coverage: € 55/ week up to 2GB, 5 devices |
| Deck hand: € 80 per day, plus meals | Mini bus airport transport (8 persons): € 100 - Athens, Lefkas and Volos |

Check in/Check out

Embarkation is at 17:00 hrs

Disembarkation is at 9:00 hrs

Yacht must return to the base one day before the end of charter, by 18:00 hrs the latest

The yachts are delivered with full tanks of fuel (yacht & dinghy) and full tanks of water. The yacht should be re-delivered with full tanks of fuel and water.

Non agreed delay that affects following charter yields additional cost up to a weekly charter

Security deposit is withheld on the day the charter starts, on a credit card. (Visa, Master, Maestro)

Short charters 1-6 days

Bookings are done only on last minute basis, depending on availability and charter period, 7 days before the charter starts.

Sailing license

According to the Greek port authorities request, when chartering bareboat yacht the client must provide at least one sailing license and another crew member has to prove basic sailing experience. Copies of the licences must be presented (sent by email), at least 2 weeks before the charter starts.

Payments terms

50% advance payment upon charter confirmation (up to 5 days), full payment four weeks before charter starts.

Service pack is payable in cash on the day that charter starts

Skipper's and Hostess's fees are paid in cash on the day that charter starts

Cancellation policy

Cancellation more than 90 days before charter: 50% of advance payment is refunded

Cancellation 90-30 days before charter: advance payment is not refunded, unless the yacht is re-booked in the same charter period with the same rate

Cancellation less than 30 days before charter: no refund of the full payment unless the yacht is rebooked in the same charter period with the same rate

No payment is refunded for short-term trips

Sail in Greek Waters preserves the right to change above prices before prior notice.

Any changes are properly communicated before booking

Last minute discount is applied only if the booking is done 2 weeks or less before the charter starts. No other discounts apply.

Payments methods

1. Credit or debit card

VISA, MasterCard, Maestro or PrePaid Visa card

[Online payment also available \(click for more info\)](#)

2. Fund transfer

Bank details:

Eurobank Ergasias SA, 20 Amalias Av., 10557 Athens

IBAN: GR8502605230000360200049853

BIC: ERBKGRAAXX



*Yacht Brokers officially licenced by
the National Greek Tourism*

Orgnization.

Licence number: 0208E63000347901



*Member of the Hellenic Yacht Brokers
Association*