



Yacht Chartering - Sailing Holidays



Bare boat Yacht Charter Pricelist 2018

per week in Euro

Yachts – Line “Apollo”

Yacht type	Year built	Cabins / WC	Persons Max	Period A	Period B	Period C	Period D	Period E	Security Deposit	Base
				28/07–18/08	16/06-28/07 & 18/08-22/09	26/05 – 16/06 & 22/9 – 13/10	28/04-26/05 & 13/10-27/10	before 28/04 & After 27/10		
Bavaria 56 Cruiser	2014	5+1/4	12	7,675	6,950	6,200	5,400	4,300	3,500	Athens / Kos
Jeanneau 54	2016-17	4+1/4+1	10	8,600	7,400	6,200	4,900	3,700	3,500	Athens / Corfu
Beneteau Oceanis 51.1	2018	5+1/3+1	10	7,250	6,100	5,500	4,000	3,050	3,500	Athens
Bavaria 51 Cruiser	2015	5/3	10	6,675	5,550	4,950	3,575	2,975	3,000	Athens / Rhodes
Jeanneau Sun Odyssey 519	2016	5+1/3+1	10	7,425	6,225	4,825	3,525	3,250	3,000	Athens
Beneteau Oceanis 48	2016	5/3	10	6,800	5,750	5,175	4,075	2,350	3,000	Athens / Lefkas
Jeanneau Sun Odyssey 469	2015	4/4	10	5,700	4,750	3,575	2,975	2,575	3,000	Athens
Bavaria 46 Cruiser	2015-18	4/3	10	5,370	4,550	4,075	3,300	1,900	3,000	Lefkas/Mykonos/Volos
Elan Impression 45	2018	4/2	10	4,750	4,030	3,580	2,625	2,500	3,000	Athens
Beneteau Oceanis 45	2016	4/2	10	5,550	4,550	4,200	3,275	1,900	2,500	Athens/Lefkas/Mykonos
Beneteau Oceanis 41.1	2015-18	3/2	7	4,000	3,400	3,250	2,800	2,000	2,000	Athens
Bavaria Cruiser 41	2014-15	3/2	7	3,700	3,000	2,725	2,425	2,150	2,500	Volos/Athens/Corfu
Beneteau Oceanis 38	2014-15	3/1	7	3,475	2,950	2,400	2,000	1,800	2,000	Athens
Catamarans										
Lagoon 450f	2014-18	4+2/4	10	9,500	7,975	7,125	5,675	4,100	3,500	Athens / Lefkas
Lagoon 42	2017	4+2/6	12	8,750	7,300	6,000	5,225	3,750	3,000	Athens / Lefkas
Lagoon 400 S2	2014-18	4+2/4	10	7,000	5,900	5,100	3,900	3,200	3,000	Athens / Lefkas
Lagoon 39	2015	4+2/4	10	6,300	5,475	4,700	3,550	2,875	3,000	Athens / Lefkas
Lagoon 380 S2	2015-16	4/2	10	5,500	4,500	4,000	3,175	2,375	3,000	Athens / Lefkas

Yachts – Line “Poseidon”

Yacht type	Year built	Cabins / WC	Persons Max	Period A	Period B	Period C	Period D	Period E	Deposit	Base
				28/07–18/08	16/06-28/07 & 18/08-22/09	26/05 – 16/06 & 22/9 – 13/10	28/04-26/05 & 13/10-27/10	before 28/04 & After 27/10		
Beneteau 57	2007	5/5	10	9,670	8,325	7,185	5,800	4,925	3,500	Athens
Ocean Star 56.1	2010	5+1/5+1	12	7,525	6,600	6,050	5,750	5,425	3,500	Athens
Beneteau Oceanis 54	2009	4+1/4	10	5,475	4,500	4,100	3,175	2,525	3,000	Lefkas / Corfu
Jeanneau Sun Odyssey 54 DS	2007	4+1/4	10	5,725	4,875	3,500	2,500	2,250	3,000	Athens / Lefkas
Ocean Star 51.2	2004	4+1/4+1	10	5,100	4,400	3,800	2,500	2,250	2,500	Volos / Athens
Bavaria 51 Cruiser	2009	5/3	10	5,950	5,050	4,500	3,575	2,200	2,500	Volos / Lefkas / Corfu
Beneteau Cyclades 50.5	2007	5/3	10	4,725	4,325	3,575	2,800	2,200	2,000	Athens/Lefkas/Corfu
Jeanneau Sun Odyssey 49/49DS	2006	4/4	10	4,100	3,500	2,500	2,300	1,750	3,000	Athens/Lefkas/Corfu
Bavaria 49	2003	5/3	10	4,150	3,450	3,075	2,425	1,425	2,000	Athens / Lefkas
Beneteau Oceanis 48	2012	5/3	10	6,350	5,400	5,000	3,500	2,750	3,000	Athens / Lefkas
Bavaria Cruiser 47	2009	4/2	10	4,300	3,575	3,200	2,575	1,500	2,000	Lefkas / Corfu / Kos
Beneteau Oceanis 473	2003	4/2	10	3,750	3,000	2,400	2,150	1,650	2,000	Athens
Beneteau Oceanis 461	1998	4/2	10	3,100	2,900	2,600	2,300	2,000	2,000	Athens
Beneteau Oceanis 46	2010	4/2	10	4,500	3,700	3,250	2,500	1,775	2,000	Lefkas
Bavaria 46 Cruiser	2005-07	4/2	10	3,775	3,175	2,875	2,150	1,725	2,000	All bases
Dufour GL 455	2005	4/2	10	3,350	3,100	2,575	2,000	1,600	2,000	Athens / Mykonos
Beneteau Oceanis 45	2013	4/2	10	5,300	4,425	4,000	3,125	1,775	2,000	Mykonos
Elan 444i	2011-12	4/2	10	4,800	4,000	3,500	2,800	2,300	2,000	Lavrion
Bavaria 44	2002	4/2	8	3,250	2,725	2,450	1,875	1,100	1,500	Athens / Lefkas
Jeanneau Sun Odyssey 44i	2009	4/2	10	3,750	3,150	2,225	1,900	1,600	2,000	Athens / Volos
Beneteau Cyclades 43.4	2008	4/2	10	3,900	3,100	2,900	1,900	1,700	2,500	Athens / Corfu
Beneteau Oceanis 43	2009-10	4/2	10	3,900	3,150	2,885	2,200	1,800	2,000	Athens
Jeanneau Sun Odyssey 43	2003	4/2	10	2,950	2,500	2,000	1,760	1,250	2,000	Athens
Beneteau Oceanis 423	2004	4/3	8	2,950	2,550	2,250	1,975	1,650	2,000	Athens
Jeanneau Sun Odyssey 42i	2007-08	3/2	7	3,150	2,800	1,900	1,775	1,350	2,000	Volos / Athens
Beneteau Oceanis 411	2001	4/2	10	2,780	2,400	1,800	1,500	1,300	1,800	Volos
Bavaria 41	2003	3/2	7	2,150	1,800	1,600	1,480	1,200	1,800	Volos / Athens
Beneteau Oceanis 40	2008	3/2	7	3,160	2,700	2,320	1,835	1,700	2,000	Athens / Volos

Yacht type	Year built	Cabins / WC	Persons Max	Period A	Period B	Period C	Period D	Period E	Deposit	Base
				28/07-18/08	16/06-28/07 & 18/08-22/09	26/05 - 16/06 & 22/9 - 13/10	28/04-26/05 & 13/10-27/10	before 28/04 & After 27/10		
Jeanneau Sun Odyssey 40	2002	3/2	7	2,360	1,975	1,450	1,250	1,000	1,500	Athens
Bavaria 39 Cruiser	2007	3/2	7	2,500	2,225	1,850	1,675	1,550	1,500	Athens / Lefkas
Dufour 385	2007	3/2	7	2,775	2,200	2,000	1,575	1,000	1,500	Paros
Oceanis Clipper 373	2005	2/1+1	5	2,100	1,900	1,700	1,500	1,300	1,500	Athens
Beneteau Oceanis 37	2008	3/1	6	2,800	2,450	2,135	1,700	1,400	1,800	Rhodes
Jeanneau Sun Odyssey 36i	2011	3/1	6	2,300	1,900	1,500	1,400	1,000	1,500	Athens / Volos
Jeanneau Sun Odyssey 35	2004	3/1	6	2,000	1,700	1,150	1,000	800	1,500	Athens / Rhodes
Bavaria 34 Cruiser	2008	2/1	5	2,325	1,950	1,750	1,350	850	2,000	Athens / Lefkas
Hanse 325	2013	2/1	4	2,300	1,900	1,700	1,300	1,000	1,000	Athens / Kos
Bavaria 30 Cruiser	2006	2/1	5	1,860	1,750	1,600	1,450	1,360	1,000	Lefkas
Catamarans										
Nautitech 47	2008	4+2/4	12	9,400	7,275	6,250	5,400	5,100	3,500	Athens
Lagoon 440	2008	4+2/4	10	7,475	6,250	5,600	4,390	3,175	3,000	Athens / Corfu
Lagoon 420	2007-8	4+1/4+1	10	6,850	5,750	4,100	3,800	3,000	3,000	Athens/Lefkas/Volos
Lagoon 400	2011	4+2/2	10	6,175	5,225	3,725	3,250	2,800	3,000	Lefkas
Lagoon 380	2003	4+2/2	10	4,800	4,100	2,900	2,500	2,125	2,500	Athens / Lefkas

General booking conditions 2018

Discounts		Included in the charter price	Not included in the price
2 weeks bookings	5%	Yacht equipment stated in the inventory list	Fuels, Water, Provisioning, Transfers
3 weeks booking	10%	Bed linen, towels, pillows, blankets: one set person/ week	
Early booking until 31/01	10%	Moorings fees on the first and last night of the charter	Extras (obligatory) Service pack monohulls: 40 € per cabin Service pack catamarans: 220 € per yacht Service pack monohulls 54ft - 57 ft: 240 € per yacht
Repeating clients	5%	Yachts insurance and tax (including VAT)	
Maximum discount	15%	Autopilot, Inflatable Dinghy	
Last minute discount	20%	Welcome pack (selection of greek natural products)	

Optional services (has to be ordered at least 2 weeks before the charter starts)	
Skipper : € 150 per day, plus meals	Safety net: € 200
Hostess: € 140 per day, plus meals	Wi Fi router on GSM coverage: € 50/ week up to 3 GB, 5 devices
Deck hand: € 80 per day, plus meals	Mini bus airport transport (8 persons): € 100 - Athens, Lefkas and Volos

Check in/Check out

Embarkation is at 17:00 hrs

Disembarkation is at 9:00 hrs

Yacht must return to the base one day before the end of charter, by 18:00 hrs

The yachts are delivered with full tanks of fuel (yacht & dinghy) and full tanks of water. The yacht should be re-delivered with full tanks of fuel and water.

Non agreed delay that affects following charter yields additional cost up to a weekly charter

Security deposit is withheld on the day the charter starts, on a credit card. (Visa, Master, Maestro, AMEX)

Short charters 1-6 days

Bookings are done only on last minute basis, depending on availability and charter period, 7 days before the charter starts.

Sailing license

According to the Greek port authorities request, when chartering bareboat yacht the client must provide at least one sailing license and another crew member has to prove basic sailing experience. Copies of the licences must be presented (sent by email), at least 2 weeks before the charter starts.

Payments terms

50% advance payment upon charter confirmation (up to 5 days), full payment four weeks before charter starts.

Service pack is payable in cash on the day that charter starts

Skipper's and Hostess's fees are paid in cash on the day that charter starts

Cancellation policy

Cancellation more than 60 days before charter: 50% of advance payment is refunded

Cancellation 60-30 days before charter: advance payment is not refunded, unless the yacht is rebooked in the same charter period with the same rate

Cancellation less than 30 days before charter: no refund of the full payment unless the yacht is rebooked in the same charter period with the same rate

Sail in Greek Waters preserves the right to change above prices before prior notice.

Any changes are properly communicated before booking

Last minute discount is applied only if the booking is done 2 weeks or less before the charter starts. No other discounts apply.

Payments methods

1. Credit or debit card

VISA, MasterCard, Maestro or PrePaid Visa card

[Online payment also available \(click for more info\)](#)

2. Fund transfer

Bank details:

Eurobank Ergasias SA, 20 Amalias Av., 10557 Athens

IBAN: GR8502605230000360200049853

BIC: ERBKGRAAXX



Yacht Brokers officially licenced by the National Greek Tourism Organisation. Licence number: 0208E63000568600



Member of the Hellenic Yacht Brokers Association



15, Heimaras str. 16673 - Athens, Greece
Tel: +30 210-9659880 | +30 6955106429
contact@sailinggreekwaters.gr