



YACHT CHARTER PRICELIST 2021

Special discounts up to 20% apply - please contact us

Model	Year built	Period A	Period B	Period C	Period D	Period E	Security Deposit	Cabins/ PAX			
		24/07-21/08	19/06-24/07 21/08-18/09	23/05-20/06 18/09-10/10	25/04-23/05 10/10-24/10	Before 25/04 After 24/10					
BRAND NEW Catamarans	Monohulls		Bavaria C57 Style	2020	11,500 €	9,800 €	8,200 €	6,500 €	5,500 €	3,500 €	4+1/10
	Dufour 530	2020	6,900 €	5,900 €	5,400 €	5,200 €	4,200 €	3,500 €	7/13		
	Beneteau Oceanis 51.1	2020	7,750 €	6,450 €	5,820 €	4,520 €	2,570 €	3,500 €	5+1/12		
	Hanse 508	2020	7,300 €	6,000 €	5,400 €	4,000 €	2,900 €	3,000 €	5/10		
	Beneteau Oceanis 46.1	2021	5,900 €	4,600 €	4,000 €	2,900 €	2,100 €	3,000 €	5/10		
	Dufour 460 Grand Large	2020	5,600 €	4,700 €	4,000 €	3,000 €	2,000 €	2,500 €	4/10		
	Dufour 430 Grand Large	2020	4,800 €	4,100 €	3,500 €	2,600 €	1,800 €	2,500 €	4/10		
	Bavaria C45 Style	2020	5,470 €	4,840 €	4,350 €	3,400 €	3,000 €	2,500 €	5/10		
	Beneteau Oceanis 41.1	2020	4,200 €	3,700 €	3,200 €	2,400 €	1,900 €	2,500 €	3/8		
	Jeanneau Sun Odyssey 410	2020	4,450 €	3,900 €	3,300 €	2,700 €	2,150 €	2,500 €	3/8		
	Dufour 390 Grand Large	2020	3,700 €	3,300 €	2,500 €	2,300 €	1,800 €	2,000 €	3/6		
	Catamarans		Lagoon 52	2020	19,600 €	19,600 €	17,360 €	17,360 €	15,000 €	Crewed	8/12+2
	Lagoon 50	2020-21	15,800 €	13,200 €	11,850 €	9,200 €	5,000 €	5,000 €	6/12		
Dufour 48	2020	12,300 €	10,800 €	8,500 €	6,500 €	4,800 €	3,000 €	5+1/12			
Bali 4.8	2021	14,000 €	11,500 €	9,500 €	9,500 €	9,500 €	4,000 €	6+1/14			
Fountaine Pajot Saona 47	2020-21	15,200 €	13,600 €	11,200 €	11,200 €	11,200 €	Crewed	4+1/10			
Lagoon 46	2020-21	10,500 €	8,900 €	7,800 €	6,200 €	5,800 €	3,500 €	6/10			
Fountaine Pajot Elba 45	2020	10,500 €	8,900 €	7,800 €	6,200 €	5,800 €	3,500 €	6/12			
Lagoon 450 Flybridge	2020	10,250 €	8,500 €	7,200 €	5,900 €	4,700 €	3,500 €	5/12			
Fountaine Pajot Astrea 42	2020	9,100 €	7,500 €	6,400 €	5,100 €	3,900 €	3,500 €	5/10			
Lagoon 42	2020	9,200 €	7,650 €	6,500 €	5,300 €	4,000 €	3,500 €	5/10			
Bali 4.1	2020	7,500 €	6,500 €	5,900 €	4,600 €	3,000 €	3,500 €	5/10			
Lagoon 40	2020	7,800 €	6,500 €	5,500 €	4,500 €	3,500 €	3,500 €	6/10			



COMFORT

Monohulls

Catamarans

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Jeanneau 58	2019	10,900 €	9,800 €	8,800 €	7,500 €	6,000 €	3,000 €	5/10
Bavaria Cruiser 56	2016	7,000 €	6,250 €	5,600 €	4,800 €	4,000 €	3,000 €	6/12
Beneteau Oceanis 55	2016	8,700 €	6,800 €	5,700 €	4,800 €	4,000 €	3,000 €	6/12
Jeanneau 54	2016	8,600 €	7,600 €	6,450 €	5,300 €	4,000 €	3,000 €	6/12
Dufour 520 Grand Large	2019	7,000 €	5,800 €	5,200 €	4,000 €	3,000 €	3,000 €	5/10
Jeanneau Sun Odyssey 519	2016-19	6,850 €	6,000 €	5,100 €	4,200 €	3,300 €	3,000 €	6/12
Beneteau Oceanis 51.1	2019	7,500 €	6,400 €	5,600 €	5,000 €	3,100 €	3,000 €	6/12
Bavaria Cruiser 51	2017-19	6,300 €	5,500 €	4,900 €	3,900 €	3,200 €	3,000 €	5/12
Jeanneau Sun Odyssey 490	2019	6,600 €	5,800 €	4,900 €	4,000 €	3,200 €	3,000 €	6/12
Beneteau Oceanis 48	2015-16	5,800 €	4,900 €	4,300 €	3,500 €	2,800 €	3,000 €	5/10
Bavaria Cruiser 46	2016-17	5,300 €	4,500 €	3,850 €	3,000 €	2,000 €	2,500 €	4/10
Bavaria C45 Style	2019	5,350 €	4,550 €	3,900 €	3,050 €	2,050 €	2,500 €	4/10
Beneteau Oceanis 45	2017	5,350 €	4,000 €	3,500 €	2,900 €	2,000 €	2,500 €	4/10
Jeanneau Sun Odyssey 449	2017	4,700 €	4,100 €	3,500 €	2,900 €	2,100 €	2,500 €	4/10
Jeanneau Sun Odyssey 440	2018	5,000 €	4,500 €	3,800 €	3,100 €	2,400 €	2,500 €	4/10
Jeanneau Sun Odyssey 439	2015	4,200 €	3,700 €	3,100 €	2,500 €	2,200 €	2,000 €	4/10
Jeanneau Sun Odyssey 419	2019	3,900 €	3,500 €	2,900 €	2,450 €	1,900 €	2,000 €	3/8
Beneteau Oceanis 41.1	2016	3,700 €	3,200 €	2,900 €	2,300 €	1,900 €	2,000 €	3/8
Bavaria Cruiser 41	2015-17	3,700 €	3,300 €	2,900 €	2,300 €	1,900 €	2,000 €	3/8
Beneteau Oceanis 41	2015	3,700 €	3,300 €	2,900 €	2,300 €	1,900 €	2,000 €	3/8
Jeanneau Sun Odyssey 409	2014	3,700 €	3,300 €	2,900 €	2,300 €	1,900 €	2,000 €	3/6
Bavaria Cruiser 37	2018	3,150 €	2,800 €	2,500 €	1,850 €	1,785 €	2,000 €	3/6
Fountaine Pajot Saba 50	2019	14,700 €	13,500 €	12,400 €	10,600 €	8,600 €	*470 €	8/12
Fountaine Pajot Saona 47	2018	11,400 €	9,500 €	8,400 €	6,300 €	5,000 €	3,500 €	6/11
Nautitech 46 Open	2018	9,400 €	8,500 €	7,500 €	6,500 €	5,500 €	4,000 €	6/12
Lagoon 450 Flybridge	2014-16	8,000 €	6,900 €	5,800 €	4,800 €	4,000 €	3,500 €	6/10
Bali 4.3	2017	9,000 €	7,850 €	6,200 €	4,500 €	4,000 €	3,500 €	6/12
Lagoon 421	2014	7,400 €	6,400 €	5,150 €	4,000 €	2,750 €	3,000 €	6/10



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COMFORT	Catamarans	Lagoon 42	2017-18	8,800 €	7,200 €	5,900 €	4,800 €	3,700 €	3,000 €	6/10
		Nautitech 40 Open	2015	7,000 €	6,000 €	5,200 €	4,300 €	3,500 €	3,000 €	6/10
		Lagoon 400 S2	2014-16	7,000 €	6,000 €	5,200 €	4,300 €	3,500 €	3,000 €	4/10
		Lagoon 39	2017	5,800 €	5,000 €	4,500 €	3,700 €	3,000 €	3,000 €	6/10
		Lagoon 380	2014-16	5,000 €	4,200 €	3,600 €	2,800 €	2,200 €	3,000 €	6/10
ECONOMY Monohulls		Ocean Star 60.1	2005	6,700 €	5,900 €	5,400 €	4,200 €	3,000 €	3,000 €	6/14
		Jeanneau Sun Odyssey 54DS	2004-07	5,200 €	4,500 €	3,800 €	3,200 €	2,700 €	3,000 €	5/10
		Beneteau Oceanis 54	2009-12	5,000 €	4,175 €	3,625 €	3,575 €	2,710 €	3,000 €	5/10
		Jeanneau 53	2011	6,100 €	5,400 €	4,500 €	3,700 €	3,200 €	3,000 €	6/12
		Beneteau Cyclades 50.5	2008-10	4,450 €	3,900 €	3,475 €	2,800 €	2,225 €	3,000 €	6/12
		Bavaria 50 Cruiser	2008	4,300 €	3,800 €	3,400 €	2,800 €	2,200 €	2,500 €	5/10
		Jeanneau Sun Odyssey 49i	2008	4,100 €	3,400 €	2,825 €	2,525 €	1,775 €	2,000 €	4/10
		Beneteau Oceanis 48	2012	5,800 €	5,000 €	4,600 €	3,600 €	3,300 €	3,000 €	5/10
		Beneteau Oceanis 473 Clipper	2002-03	3,000 €	2,700 €	2,450 €	2,000 €	1,350 €	2,000 €	5/10
		Bavaria 47 Cruiser	2009	4,000 €	3,500 €	3,000 €	2,500 €	1,900 €	2,000 €	4/9
		Bavaria 46 Cruiser	2005-07	3,500 €	3,000 €	2,600 €	2,300 €	1,800 €	2,000 €	4/9
		Bavaria Cruiser 45	2010-11	3,900 €	3,225 €	2,700 €	2,400 €	1,700 €	2,000 €	4/10
		Jeanneau Sun Odyssey 45	2007	3,000 €	2,700 €	2,300 €	1,800 €	1,600 €	2,000 €	4/10
		Beneteau Oceanis 45	2012-13	4,600 €	4,000 €	3,420 €	2,475 €	1,700 €	2,000 €	4/10
		Elan Impression 444	2012	4,200 €	3,425 €	2,950 €	2,600 €	2,050 €	2,000 €	4/10
		Jeanneau Sun Odyssey 44i	2009	3,200 €	2,800 €	2,300 €	2,000 €	1,700 €	2,000 €	4/10
		Bavaria 44	2003	2,700 €	2,300 €	2,000 €	1,700 €	1,200 €	2,000 €	4/10
		Beneteau Cyclades 434	2008	3,200 €	2,650 €	2,225 €	1,800 €	1,600 €	2,000 €	4/10
		Jeanneau Sun Odyssey 42i	2008	2,725 €	2,300 €	2,150 €	2,000 €	1,800 €	2,000 €	3/8
		Jeanneau Sun Odyssey 42DS	2010	3,200 €	2,800 €	2,300 €	2,000 €	1,700 €	2,000 €	3/8
		Bavaria 42 Cruiser	2005-07	2,600 €	2,350 €	2,000 €	1,350 €	1,150 €	2,000 €	3/7
		Benetau Oceanis 411	2000	2,500 €	2,200 €	1,900 €	1,200 €	1,000 €	2,000 €	4/10
		Bavaria 40 Cruiser	2009	3,000 €	2,525 €	2,350 €	1,825 €	1,450 €	2,000 €	3/8



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Monohulls	Beneteau Oceanis 393 Clipper	2001-05	2,500 €	2,200 €	1,900 €	1,200 €	1,000 €	2,000 €	3/8	
	Bavaria 39 Cruiser	2006	2,500 €	2,200 €	1,900 €	1,200 €	1,000 €	2,000 €	3/6	
	Dufour 38.5	2007	2,600 €	2,300 €	2,000 €	1,300 €	1,100 €	2,000 €	3/6	
	Hanse 385	2013	2,800 €	2,500 €	2,150 €	1,700 €	1,300 €	2,000 €	3/7	
	Beneteau Oceanis 37	2012	2,900 €	2,500 €	2,250 €	1,600 €	1,100 €	2,000 €	3/7	
	Bavaria Cruiser 35	2009	2,100 €	1,900 €	1,700 €	1,400 €	1,100 €	1,500 €	3/7	
	Catamarans	Lagoon 440	2007	6,800 €	5,900 €	5,000 €	4,100 €	3,500 €	3,500 €	6/12
		Lagoon 420	2008	5,700 €	4,900 €	4,150 €	3,400 €	3,000 €	3,000 €	5/10
		Fountaine Pajot Lavezzi 40	2008	5,000 €	4,350 €	3,950 €	3,500 €	2,200 €	3,000 €	6/10
		Lagoon 400 S2	2014-16	7,000 €	6,000 €	5,100 €	4,200 €	3,600 €	3,000 €	6/10
		Lagoon 380	2009	5,000 €	4,350 €	3,950 €	3,500 €	2,200 €	3,000 €	6/10

Included in the charter price

Yacht equipment stated in the inventory list

Bed linen, towels, pillows, blankets: one set person/ week

Moorings fees on the first and last night of the charter

Yachts insurance and tax (including VAT)

Autopilot, Inflatable Dinghy

Extras (obligatory, payable at embarkation) Discounts

End cleaning

3 cabins: 120 EUR

4 cabins: 160 EUR

5 cabins: 200 EUR

Catamarans :250 EUR

Multiple weeks bookings

Early booking until 31/01

Repeating clients

5%

10%

10%

Not included in the price:

Fuels for the yacht, Water, Provisioning, Transfers

Optional services (subject to availability)

Skipper : € 190 per day, plus meals Safety net: € 200 Kayak: € 120 per week

Hostess: € 150 per day, plus meals Wi Fi router on GSM coverage: € 50/ week up to 8 GB , 5 devices Stand Up Paddle: € 120 per week

Deck hand: € 100 per day, plus meals Mini bus airport transport (8 persons): € 100 BBQ (cooking-gas): € 60 per week

Check in/Check out

Embarkation at 17:00 hrs

Disembarkation at 9:00 hrs

Yacht must return to the base one day before the end of charter, by 18:00 hrs

The yachts are delivered with full tanks of fuel and full tanks of water.

The yacht should be re-delivered with full tanks of fuel and water.

Non agreed delay that affects following charter

yields additional cost up to a weekly charter

Security deposit is withheld on the day the charter starts, on a credit card. (Visa, Master)

Sailing certificates

According to the Greek Port Authorities, when chartering a bareboat yacht the client must provide at least one sailing license (in english) and another crew member has to prove basic sailing experience. Copies of the licences must be presented (sent by email), at the time of the booking. Certificates for motor yachts are not accepted.

Payments

50% advance payment upon signing the charter contract (within 5 days), full payment is four weeks before charter starts.

Balance Payment of 50% is required four (4) weeks prior to departure

End cleaning and optional extras are payable in cash on the day that charter starts. Fees for the crew are paid on embarkation day

Booking Policy Update 2021

The advance payment for new charter bookings is set at 20% of the charter value; the amount is payable upon booking confirmation

The full payment (80% of charter value) is due 2 weeks before the charter

Different rates may apply for specific yachts / "exemption cases"; please contact us for your own booking

Cancellation policy

Cancellation more than 90 days before charter: 50% of advance payment is refunded

Cancellation 90-30 days before charter: advance payment is not refunded, unless the yacht is rebooked in the same charter period with the same rate

Cancellation less than 30 days before charter: no refund of the full payment unless the yacht is rebooked in the same charter period with the

Cancellation policy in case of force majeure (ie. COVID 19 related travel restrictions)

In case of travel restrictions or official advisory prohibiting traveling to the base of the yacht, the charter can be rescheduled for the same or next season upon client's preference and yacht's availability. Rescheduling takes place on the same yacht / base.

Disclaimer

Sail in Greek Waters preserves the right to change above prices before prior notice.

Any changes will be properly communicated before booking