



YACHT CHARTER PRICELIST 2020

Brand new Monohulls								
Model	Year built	Period A	Period B	Period C	Period D	Period E	Security Deposit	Cabins/PAX
		Period A 25/07-22/08	20/6-25/07 & 22/08-19/09	23/5 – 20/6 & 19/9 – 10/10	25/04-23/05 & 10/10-24/10	before 25/04 & After 24/10		
Jeanneau 58	2019	11,500	9,800	8,100	6,500	5,500	3,500	5 / 12
Bavaria C57 Style	2020	11,500	9,800	8,100	6,500	5,500	3,500	5 / 12
Jeanneau 54	2020	8,650	7,600	6,450	5,350	4,200	4,000	5 / 12
Beneteau Oceanis 51.1	2020	7,750	6,450	5,800	4,500	3,000	3,000	6 / 12
Sun Odyssey 490	2020	6,600	5,800	4,950	4,100	3,200	3,000	6 / 12
Beneteau Oceanis 46.1	2020	6,100	5,100	4,600	3,600	2,500	3,000	5 / 10
Bavaria C45 Style	2020	5,600	4,800	4,350	3,400	2,100	2,500	4 / 10
Dufour 430 GL	2020	5,200	4,400	3,800	2,800	2,100	2,000	4 / 10
Sun Odyssey 410	2020	4,450	3,900	3,350	2,600	2,000	2,000	3 / 8
Dufour 390	2020	3,350	2,900	2,700	2,500	1,900	1,800	3 / 8
Brand new Catamarans								
Lagoon 46	2020	10,600	8,900	7,500	6,200	5,000	3,500	6 / 12
Lagoon 450	2020	10,250	8,500	7,200	5,900	4,700	3,500	6 / 12
Lagoon 42	2019-20	9,200	7,650	6,500	5,300	4,200	3,500	6 / 10
Astrea 42	2020	9,100	7,500	6,400	5,100	3,900	3,500	5 / 10
Lagoon 40	2019-20	7,800	6,500	5,500	4,500	3,500	3,000	4 / 10
Comfort Monohulls								
Bavaria Cruiser 56	2014-16	8,000	6,750	5,500	4,800	3,500	3,000	6 / 12
Jeanneau 54	2016-17	8,650	7,600	6,450	5,300	4,200	4,000	6 / 12
Sun Odyssey 519	2016	6,850	5,800	5,100	4,200	3,300	3,000	6 / 12
Bavaria Cruiser 51	2015-18	6,700	5,600	5,000	4,200	3,600	2,500	5 / 12
Beneteau Oceanis 48	2014-16	6,700	5,600	5,000	4,200	3,600	2,500	5 / 10
Sun Odyssey 479	2016-18	5,700	4,900	4,250	3,500	2,750	2,500	4 / 10
Bavaria Cruiser 46	2015-17	5,300	4,450	3,900	3,200	2,900	2,500	4 / 10

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Beneteau Oceanis 45	2014-17	5,300	4,450	3,900	3,200	2,900	2,500	4 / 10
Sun Odyssey 449	2016	4,700	4,200	3,550	2,950	2,300	2,000	4 / 10
Sun Odyssey 419	2017	4,000	3,300	2,800	2,400	2,000	2,000	3 / 8
Dufour 412 GL	2017	4,000	3,400	2,900	2,500	2,000	2,000	3 / 8
Beneteau Oceanis 41.1	2017	4,100	3,500	3,000	2,600	2,100	2,000	3 / 8
Bavaria Cruiser 41	2015-17	3,900	3,300	2,800	2,300	1,900	2,000	3 / 8
Beneteau Oceanis 38.1	2015-17	3,400	2,800	2,500	2,000	1,600	2,000	3 / 8
Bavaria Cruiser 37	2015-17	3,250	2,700	2,400	2,000	1,500	2,000	3 / 8
Sun Odyssey 349	2016	2,850	2,500	2,100	1,750	1,350	2,000	3 / 8
Bavaria Cruiser 33	2015	2,600	2,250	1,950	1,500	1,200	1,500	2 / 6
Comfort Catamarans								
Nautitech 46	2018	10,200	8,500	7,600	6,100	4,500	4,000	6 / 12
Lagoon 450	2014-18	8,000	6,900	5,780	4,830	4,300	3,500	6 / 12
Bali 4.3	2017-18	9,500	7,900	7,000	5,600	4,500	3,500	6 / 10
Lagoon 400	2016-18	7,200	6,200	5,200	4,300	3,700	3,500	6 / 10
Lagoon 380	2016-18	5,500	4,500	3,800	3,300	2,700	3,000	4 / 10
Economy Monohulls								
Beneteau 57	2007	9,600	8,400	7,500	6,000	5,000	3,500	5 / 10
Bavaria Cruiser 55	2010	7,000	6,000	5,000	4,000	3,000	3,500	5 / 10
Beneteau Oceanis 54	2010	5,690	4,865	4,530	3,485	3,000	3,000	5 / 10
Sun Odyssey 54DS	2004-07	5,240	4,600	3,900	3,200	2,800	3,000	5 / 10
Ocean Star 51.2 Owner's	2005	3,750	3,420	3,025	2,735	2,350	2,500	4 / 10
Beneteau Cyclades 50.5	2007-09	4,575	4,000	3,575	2,785	2,575	2,500	6 / 12
Bavaria Cruiser 50	2008	4,500	3,800	3,400	2,700	2,300	2,500	5 / 10
Beneteau Oceanis 50	2011	5,500	4,500	3,800	3,200	2,500	2,500	5 / 10
Sun Odyssey 49i	2009	4,000	3,700	2,900	2,300	1,900	2,000	4 / 10
Bavaria 49	2004	3,900	3,500	2,600	2,400	1,800	2,000	4 / 10
Beneteau Oceanis 473	2003	3,900	3,500	2,600	2,400	1,800	2,000	4 / 10
Beneteau Oceanis 46	2010	4,500	3,600	3,200	2,500	1,600	2,000	4 / 10
Bavaria Cruiser 46	2005-08	3,600	3,000	2,700	2,200	1,800	2,000	4 / 10

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Sun Odyssey 45	2007	3,100	2,750	2,350	1,900	1,600	2,000	4 / 10
Bavaria Cruiser 45	2010-13	4,550	3,800	3,400	2,650	1,800	2,000	4 / 8
Sun Odyssey 44i	2009-10	3,300	2,900	2,500	2,000	1,800	2,000	4 / 10
Elan Impression 444	2012	4,000	3,700	2,900	2,300	1,900	2,000	4 / 10
Beneteau Cyclades 43.4	2008	3,290	2,715	2,290	1,860	1,600	2,000	4 / 10
Beneteau Oceanis 43	2009-11	3,500	3,000	2,600	2,100	1,900	2,000	4 / 10
Sun Odyssey 42i	2008-10	3,000	2,700	2,500	1,900	1,200	2,000	4 / 10
Bavaria Cruiser 40	2009	3,000	2,600	2,300	1,850	1,100	2,000	3/ 7
Beneteau Oceanis 40	2008	3,000	2,600	2,300	1,850	1,100	2,000	3 / 8
Beneteau Oceanis 37	2007-10	2,500	2,200	1,800	1,550	1,100	2,000	3 / 8
Sun Odyssey 36i	2010-12	2,100	1,800	1,600	1,400	1,100	1,500	3 / 8
Bavaria Cruiser 31	2008	2,000	1,700	1,500	1,200	1,000	1,500	2 / 6
Economy Catamarans								
Salina 48	2008	9,500	7,800	7,200	6,800	5,600	3,500	6 / 12
Lagoon 440	2008	6,900	6,000	5,100	4,200	3,600	3,500	5 / 10
Lagoon 420	2008	5,800	5,000	4,250	3,500	3,000	3,000	6 / 10
Lagoon 400	2012-14	7,000	6,000	5,100	4,300	3,700	3,000	6 / 10
Lagoon 39	2013	5,500	4,600	4,000	3,200	2,700	3,000	6 / 10
Lagoon 380	2014	4,500	3,900	3,300	2,700	2,300	3,000	4 / 10

General booking conditions 2020

Discounts		Included in the charter price	Extras (obligatory, payable at embarkation)
Multiple weeks bookings	5%	Yacht equipment stated in the inventory list	End cleaning
Early booking until 31/01	10%	Bed linen, towels, pillows, blankets: one set person/ week	3 cabins: 120 EUR
Repeating clients	10%	Moorings fees on the first and last night of the charter	4 cabins: 160 EUR
		Yachts insurance and tax (including VAT)	5 cabins: 200 EUR
		Autopilot, Inflatable Dinghy	Catamarans :250 EUR

Not included in the price

Fuels for the yacht, Water, Provisioning, Transfers

Optional services (subject to availability)

Skipper : € 190 per day, plus meals
Hostess: € 150 per day, plus meals
Deck hand: € 100 per day, plus meals

Safety net: € 200
Wi Fi router on GSM coverage: € 50/ week up to 8 GB , 5 devices
Mini bus airport transport (8 persons): € 100

Kayak: € 120 per week
Stand Up Paddle: € 120 per week
BBQ (cooking-gas): € 60 per week

Check in/Check out

Embarkation is at 17:00 hrs
Disembarkation is at 9:00 hrs
Yacht must return to the base one day before the end of charter, by 18:00 hrs
The yachts are delivered with full tanks of fuel and full tanks of water.
The yacht should be re-delivered with full tanks of fuel and water.

Non agreed delay that affects following charter yields additional cost up to a weekly charter
Security deposit is withheld on the day the charter starts, on a credit card. (Visa, Master)

Sailing certificates

According to the Greek Port Authorities, when chartering a bareboat yacht the client must provide at least one sailing license (in english) and another crew member has to prove basic sailing experience. Copies of the licences must be presented (sent by email), at the time of the booking. Certificates for motor yachts are not accepted

Payments

50% advance payment upon signing the charter contract (within 5 days), full payment is four weeks before charter starts.
Balance Payment of 50% is required four (4) weeks prior to departure
End cleaning and optional extras are payable in cash on the day that charter starts
Fees for the crew are paid on embarkation day

Cancellation policy

Cancellation more than 90 days before charter: 50% of advance payment is refunded
Cancellation 90-30 days before charter: advance payment is not refunded, unless the yacht is rebooked in the same charter period with the same rate
Cancellation less than 30 days before charter: no refund of the full payment unless the yacht is rebooked in the same charter period with the same rate
No payment is refunded for short-term trips

Disclaimer

Sail in Greek Waters preserves the right to change above prices before prior notice.
Any changes will be properly communicated before booking

